Engage with over

232,971

UK & Irish Beauty and Hairdressing Professionals













We are In Touch

# Ireland



Associated Beauty Therapists

# **UK's Leading Insurance Provider**

www.abtinsurance.co.uk

Associated Beauty Therapists is the UK's leading membership and insurance provider who support therapists, salon owners and students in their careers and businesses. ABT engages with insured, trained and verified professionals as well as accrediting training schools across the country.



# **ABT's industry News and Membership website**

www.beautyandhairdressing.co.uk

BeautyandHairdressing.co.uk is here to assist you in strengthening your brand's marketing strategy. The very nature of our database means we can identify and extract your key clients more efficiently to ensure your marketing campaign engages with the people most beneficial to your company.



## Ireland's Number One Insurance Provider

www.aitireland.com

Associated Irish Therapists is Ireland's number one membership and insurance provider, offering cover to professionals and training schools across the country as well as accreditation within the industry.

# beauty

# Leading Beauty Trade, News, Website and Event

www.irishbeauty.ie

Statistically proven to be Ireland's largest, most attended annual trade beauty event. The Irish Beauty Show is the only beauty show to verify with industry identification to know exactly who walks through the doors. This explains why Irish Beauty has 11 years' heritage reaching an ever growing, highly targeted database as well as a trade beauty website which is updated daily with the latest trade beauty news for the industry.



# **4 MONTH CAMPAIGN**

#### 8 x Email Newsletter Adverts

Monthly Contacts: 310,248

#### 8 x Social Media Posts

Monthly Likes/Follows: 313,436

#### 4 x Months' Banners

Monthly Impressions: 308,242

BeautyandHairdressing.co.uk
 IrishBeauty.ie

#### 4 x Months' Buttons

Monthly Impressions: 308,242

BeautyandHairdressing.co.ukIrishBeauty.ie

#### 8 x News' Stories

Monthly Digital Circulation: 308,242

beautyandhairdressing.co.uk

• irishbeauty.ie

#### **Educational Video Content**

Bespoke to the Client

BeautyandHairdressing.co.uk

# Additional Opportunities

Available upon Request



# 4 MONTH CAMPAIGN

#### 4 x Email Newsletter Adverts

Total Contacts: 176,100

#### 4 x Social Media Posts

Total Likes/Follows: 166,772

#### 4 x Months' Banners

Total Impressions: 227,000

BeautyandHairdressing.co.uk

#### 4 x Months' Buttons

Total Impressions: 227,000

· BeautyandHairdressing.co.uk

#### 4 x News' Stories

Total Digital Circulation: 227,000

• BeautyandHairdressing.co.uk

## **Educational Video Content**

Bespoke to the Client

BeautyandHairdressing.co.uk

#### **ADDITIONAL OPPORTUNITIES**

#### Beauty Businesses Company Profile Page

£45 per month

(£540 per year payable in a single invoice)

#### **Bespoke Eshot**

Contacts: 44,025 £895

# **Member Portal Special Offer**

Bespoke to the Client BeautyandHairdressing.co.uk

**EPOA** 

#### **Tailored Lead Generation**

Client Specific £POA



# **4 MONTH CAMPAIGN**

## 4 x Email Newsletter Adverts

Total Contacts: 134,148

#### 4 x Social Media Posts

Total Likes/Follows: 146,664

#### 4 x Months Banners

Total Impressions: 81,242

IrishBeauty.ie

#### 4 x Months Buttons

Total Impressions: 81,242

IrishBeauty.ie

#### 4 x News Stories

Total Digital Circulation: 81,242

IrishBeauty.ie

#### **Educational Video Content**

Bespoke to the Client

IrishBeauty.ie

#### **ADDITIONAL OPPORTUNITIES**

# **Beauty Businesses**

#### **Company Profile Page**

€45 per month

(€540 per year payable in a single invoice)

## **Irish Beauty Bespoke Eshot**

Contacts: 33, 537

€795

## **Member Portal Special Offer**

Bespoke to the Client

AlTireland.com

€POA

## **Tailored Lead Generation**

Client Specific €POA

Total Engagement: 232,971 per month

**Total Engagement 142,458** per month

**Total Engagement 90,513** per month



# **1 MONTH CAMPAIGN**

2 x Email Newsletter Adverts

Total Contacts: 77,562

2 x Social Media Posts

Total Likes/Follows: 78.359

1 x Months' Banners

Total Impressions: 77,060

BeautyandHairdressing.co.uk

IrishBeauty.ie

1 x Months' Buttons

Total Impressions: 77,060

BeautyandHairdressing.co.uk

IrishBeauty.ie

1 x News' Stories

Total Digital Circulation: 77,060

BeautyandHairdressing.co.uk

IrishBeauty.ie

**Educational Video Content** 

Bespoke to the Client

BeautyandHairdressing.co.uk

IrishBeauty.ie

UK £595 Per Month

# 1 MONTH CAMPAIGN

1 x Email Newsletter Adverts

Total Contacts: 44.025

1 x Social Media Posts

Total Likes/Follows: 41.693

1 x Months' Banners

Total Impressions: 56,750 BeautyandHairdressing.co.uk

1 x Months' Buttons

Total Impressions: 56,750

BeautyandHairdressing.co.uk

1 x News' Stories

Total Digital Circulation: 56,750

BeautyandHairdressing.co.uk

**Educational Video Content** 

Bespoke to the Client

BeautyandHairdressing.co.uk

Ireland €595 Per Month

# 1 MONTH CAMPAIGN

1 x Email Newsletter Adverts

Total Contacts: 33,537

1 x Social Media Posts

Total Likes/Follows: 36.666

1 x Months' Banners

Total Impressions: 20,310

IrishBeauty.ie

1 x Months' Buttons

Total Impressions: 20,310

IrishBeauty.ie

1 x New' Stories

Total Digital Circulation: 20,310

IrishBeauty.ie

**Educational Video Content** 

Bespoke to the Client

IrishBeauty.ie

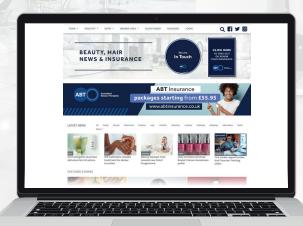
**Total Engagement: 232,971** 

**Total Engagement** 142,458

**Total Engagement** 90,513



- 292,112 Monthly Impressions
- Featured Articles
- Member Portal Special Offers
- Business & Career Advice
- Salon Finder 18,000 Contact Database
- Accredited Training Provider Finder Over 1000 Contact Database



#### Native Advertorials

218 x 150px

Positioned within the daily news feed and Featured News sections, native advertorials allow you to promote your brand, product or service in more detail. Advertorials can be up to 500 words in length with images and links, and provided pre-written by yourself (subject to editorial approval) or compiled by our editorial team. These can also be positioned on our e-newsletter.

#### Native Newsfeed ads

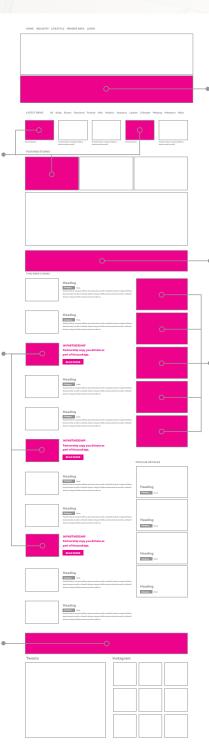
218 x 150px

Our constantly changing News Stream ensures website visitors scroll down the homepage. With this in mind, we have introduced Native News Feed Ads within our This Week's News stream, ideal for adverts with a strong CTA.

#### **Footer Banner**

1164 x 200px

Bookend your message with a further iteration in the footer and/or position your message alongside our social media updates.



## Home Page Header Banner

1164 x 200px

Ensure maximum exposure. This position ensures your advertisement is the first to be seen each time the homepage is loaded.

#### **Banner Adverts**

1164 x 200px

There is a variety of Banner Advert space available on our homepage and all in popular positions, appearing below our online video content, and also above our social media streams. These spaces are particularly effective if you wish to promote multiple brands.

## Sidebar Button / 5 Button deep Skyscraper

356 x220px

Up to 5 static advert positions are available within the Home Page Side Bar. These positions can be booked for individual adverts, or should you so choose, as an extended Tower advert to fill the full space or a section of it.





#### **Treatment of the Month**

Do you have a treatment that you would like to promote to industry professionals and students through step by-step video tutorials? Our Treatment of the Month section offers you the opportunity to showcase your treatment on

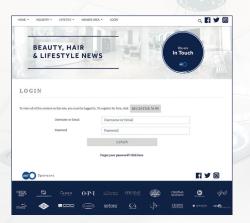
a dedicated page, by providing your completed video file to us. You also have the option to have your video tutorial supported on ABT (Beauty and Hairdressing) and Irish Beauty's (AIT) Facebook, Twitter & Instagram pages.



# **Premium Screen Real Estate**

- Members Registration Login
- Accredited Trainers
- Insured Members & Salons
- Member Offers
- Treatment of the Month
- News Pages
- Competition Pages
- Video Content





# Member Registration Login

To view all of our members website content, visitors have to register for free.



Flawless Lashes Training Academy - 10% off Flawless Lashes

FLAWLESS LASHES

ABT members can save 10% off Flawless Lashes courses in

Terms and conditions apply: Offer valid from 05.11.2018 to 31.12.2018. Subject to availability and valid of

BEAUTY, HAIR

MEMBER OFFERS

& LIFESTYLE NEWS

# Accredited Trainers & Salon Finder

There are over 1000 accredited training schools and over 18,000 live ABT and AIT members who will initially check they are visible. Visitors are joined by a combination of consumers looking to source insured salons and clinics, alongside professionals looking to further their education at accredited training establishments.

#### **Member Offers**

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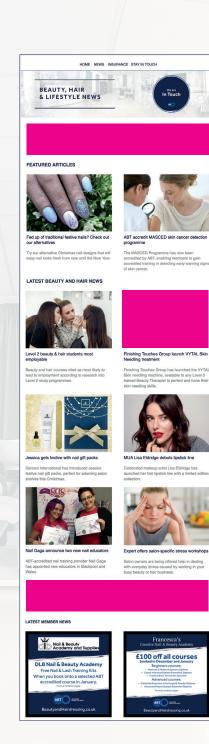
We encourage partnerships with brands that provide benefits to our 18,000-strong membership. We are happy to discuss any ideas you have and we will promote these offers on our website and in our newsletters.



# **Sponsored Advertising**

Twice monthly, we distribute our e-newsletter to our extensive GDPR - compliant database of beauty and hair professionals and students, along with educators and trainers. Our database includes the details of 23,002 individuals working or studying within the UK and Ireland beauty or hair sectors. Because of the way we capture our compliant data, we are able to dissect our database using several criteria including:

- Salon size / number of treatment rooms
- · Level of qualification
- · Geographical location
- Types of treatments offered
- Annual turnover
- Number of staff
- Future purchase interest Promote your brands, products or services to an extensive, relevant database whilst remaining GDPR-compliant through sponsorships or advertising on our e-newsletter



beauty

Available positions

Native Advertorials

Native News Feed Adverts

Header Banner

Banners

FEATURED ARTICLES



We are In Touch and up to date and the above services are available on request

# Technical Specification & Contact Details

#### **Sponsored Advertising**

Twice monthly, we distribute our e-newsletter to our extensive GDPR-compliant database of beauty and hair professionals and students, along with educators and trainers. Our database includes the details of 23,002 individuals working or studying within the UK and Ireland beauty or hair sectors.

#### What we need:

# Banner advert size and technical specifications – for website

- Header Banner/ Banner Adverts/
   Footer Banner: 1164 x 200px
- Native Newsfeed Banner: 218 x 150px
- Sidebar Button: 356 x 220px
- Button: 356 x 220px
   (all adverts to be supplied ready to place)
- 5 Button deep Skyscraper: 356 x 220px
   (all adverts to be supplied ready to place)

# Newsletter advert size and technical specifications – for e-newsletter

(all adverts to be supplied ready to place) 1000 x 253px

#### **Business Profile**

- · 1 x high res logo
- List of brands / products
- · Contact email address
- · Website address
- Business's social media details (Facebook, Twitter, Instagram, YouTube)
- 100 word company profile

## Special offers – details of offers available to ABT (UK members) and/or AIT (Ireland Members)

- Name of company
- · Client's name
- · Business's website address
- Business's social media details (Facebook, Twitter, Instagram, YouTube)
- A few words about your company, e.g. what types of products you offer, how long have you been established, which brands you work with
- What is your offer
- Offer start and end date
- How do ABT/AIT members take advantage of the offer
- Any terms and conditions applied to the offer
- High res logo and product image

#### Instastories, FB and social pushes

- Social media handles
- Hashtags
- · High res image or video
- · The URL link you would like us to link to
- · What your offer is
- · Offer start and end date

# How often can adverts be changed / resupplied?

Depending on which package has been purchased, adverts can be supplied and resupplied twice within a four month campaign.

#### **Contact Details:**

Dave Horton
Managing Director

dave@abtinsurance.co.uk +44 (0)1789 773434

Amelia Black

**Head of Brand and Marketing** 

amelia@abtinsurance.co.uk

+44 (0)1789 773434

Melissa Dennis - Casement

**Editorial and News** 

melissa@abtinsurance.co.uk

+44 (0)7948 421284

Darren Hassett Graphic Designer

darren@abtinsurance.co.uk

+44 (0) 1789 773434

Tracey Board Accounts

tracey@abtinsurance.co.uk

+44 (0)1789 773434

Oliver Laschke

Videographer

oliver@abtinsurance.co.uk

+44 (0) 1789 773434

















Banner advertising to all web traffic

77.5k

Direct mails to membership database via controlled matrix

Specific and targeted digital lead generation per month

78.4k
Social Media Following

Bespoke eshots

Newsletters to your target audience

**Engage With Over** 

232,971

UK & Irish Beauty and Hairdressing Professionals

We know our Insured, Trained & Verified clients more than they do

We know how to talk to them every single month

We are In Touch

Student initiative sponsorship packages

99.15%

**Satisfaction Survey of Clients** 

Advertising options in the UK & Ireland

23.1k
Subscribers and Members

Special Offers delivered directly to our members

292.2k
Page Impressions per Month

Insta stories, Facebook and social pushes included free for offers to members and subscribers

Business profiles and directories

With pinpoint accuracy, we are In Touch











